

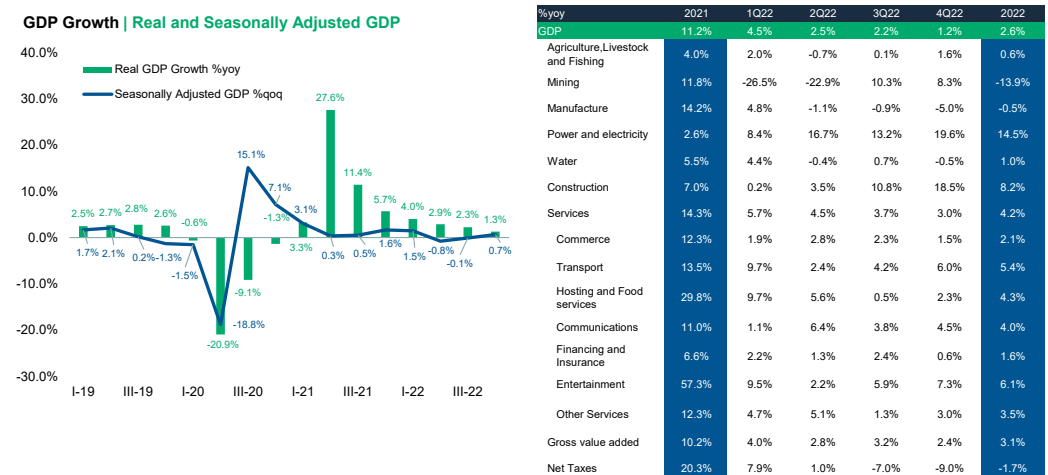
El Salvador Strategy Flash

Quarterly GDP clocked in at +1.2%yoy in 4Q22, with yearly growth amounting to +2.6%

El Salvador’s GDP grew by +1.2%yoy in 4Q22, with yearly figures clocking in at +2.6%yoy, slightly under government expectations.

El Salvador’s GDP grew by +1.2%yoy in 4Q22, with yearly figures clocking in at +2.6%yoy, slightly under government expectations. Looking at the supply side, the main driver behind yearly growth was the Services sector, which continued its recovery beyond pre-pandemic levels, standing +2.7% over 2019 figures. Inside the sector, Professional Activities (+9.4%yoy), Administrative and Support Services (+7.8%yoy), Entertainment (+6.1%yoy), and Transport (+5.4%yoy) were the best performers. The secondary sector posted a mixed performance in 2022, with Manufacturing dropping by -0.5%yoy, fall which was offset by a strong performance from both Construction (+8.2%yoy) and Power and Electricity (+14.5%yoy). The primary sector closed a weak 2022, with Agriculture rising marginally (+0.6%yoy) and Mining dropping by -13.9%yoy. The quarterly print showcased a similar trend, but with stronger variations on both ends of the spectrum. Services performed mostly in line with the yearly print, with Entertainment (+7.3%yoy), Transport (+6%yoy), Public Administration (+5.6%yoy) and Communications (+4.5%yoy) being the strongest performers. The secondary sector’s print drove yearly performance, as Manufacturing dropped by -5%yoy, and Construction rose by +18.5%yoy. Finally, the primary sector managed to post a solid quarter to overturn a weak rest of the year, as both Agriculture (+1.6%yoy) and Mining (+8.3%yoy) clocked in with positive variations.

Figure 1: Growth continued to slow down during 4Q22



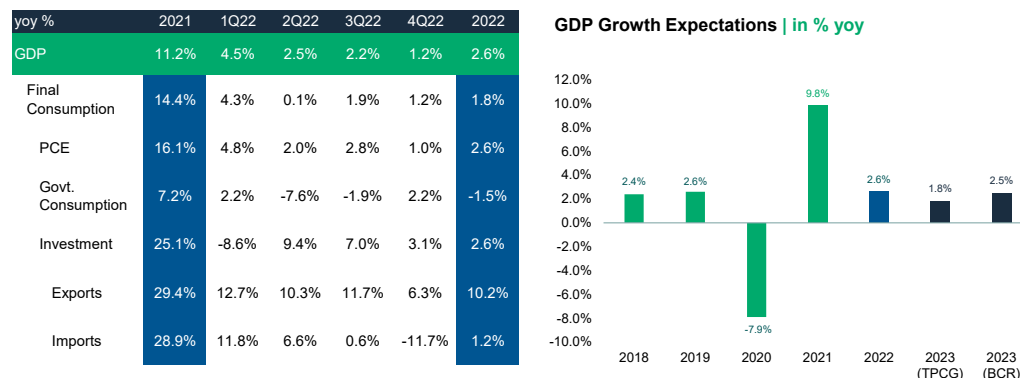
Source: TPCG Research based on BCR

The demand side also performed well, with Internal Demand growing at a similar pace as the general economy, while the external sector chipped in with a solid contribution, both in the yearly and quarterly scenarios.

The demand side also performed well, with Internal Demand growing at a similar pace as the general economy, while the external sector chipped in with a solid contribution, both in the yearly and quarterly scenarios. In the former, a robust increase in PCE (+2.6%yoy) was partially offset by a reduction in Govt. Consumption, which receded by -1.5%yoy, as the administration put the pedal to the metal regarding fiscal consolidation. Final Consumption then experienced a +1.8%yoy rise. Investment grew in line with the general economy, exhibiting a +2.6%yoy rise. The external sector also supported growth at the yearly level, as the +10.2%yoy rise in Exports outweighed the +1.2%yoy increase in Imports. In this regard, the tempo of the 4Q

dictated the general trend, as a -11.7%yoy drop in Imports slowed significantly the annual growth of the segment, while Exports continued to enjoy healthy dynamics, climbing by +6.3%yoy, albeit, slowing down relative to the yearly tendency. Instead, the Internal Demand during 4Q behaved differently than the annual data, tempering the yearly trend. PCE rose by a more meager +1%yoy, while Govt. Consumption increased by +2.2%yoy. Final Consumption then clocked in at +1.2%yoy, in line with the general quarterly growth. Finally, investment slightly overperformed yearly growth during 4Q, rising by +3.1%yoy.

Figure 2: BCR estimates put growth in the 2-3% range for 2023



Source: TPCG Research based on BCR

In this context, the SA index presented a positive +0.7%qoq rise, with the administration expecting growth for 2023 in the 2-3% range.

In this context, the SA index presented a positive +0.7%qoq rise, with the administration expecting growth for 2023 in the 2-3% range. On positive news, the SA qoq growth returned to positive levels, after a 2Q22 print of -0.8%qoq and a -0.1%qoq print in 3Q22. This conveys the economy could temporarily return to growing patterns, even as the impulse provided by the positive economic dynamics post-COVID wanes off. For 2023, the administration continues to see growth in the 2%-3% range, given 2022 ended with a +2.6%yoy GDP increase, close to their estimation of +2.8%yoy. In our view, we believe growth is poised to slow down, hovering around the +1.8% mark. Even as the economy closed 2022 relatively positively, it isn't easy to see the positive catalysts from 2022 spilling over to 2023. Remittance growth slowed down in recent months. Their momentum will likely fade during 2023, in a context where an adverse global scenario should could hamper remittances, weakening consumption, as they are closely related to PCE. Our baseline scenario sees internal demand slowing down, mimicking remittances, with the external sector contributing slightly to growth. Exports should continue exhibiting positive dynamics, and imports should slow down, driven by sluggish consumption and lower energy prices.

TPCG Analysts & Staff

Research

Juan Manuel Pazos	Chief Economist	jmpazos@tpcgco.com	+54 11 4898-6606
Paula La Greca	Corporate Research Analyst	plagreca@tpcgco.com	+54 11 4898-6638
Federico Martin	Strategist	famartin@tpcgco.com	+54 11 4898-6633
Santiago Resico	LATAM Strategist	sresico@tpcgco.com	+54 11 4898-6615

Sales & Trading

Juan Manuel Truppia	Head of Sales & Trading	jmtruppia@tpcgco.com	+54 11 4898-6659
Juan Martin Longhi	S&T Director	jlonghi@tpcgco.com	+54 11 4898-6656
Lucia Rodriguez Pardina	S&T Director	lrodriguezpardina@tpcgco.com	+54 11 4898-6614
Agustina Guadalupe	Sales	aguadalupe@tpcgco.com	+54 11 4898-6682
Maria Pilar Hurtado	Sales	mhurtado@tpcgco.com	+54 11 4898-6616
Juan Ignacio Vergara	Sales	jivergara@tpcgco.com	+54 11 4898-1936
Santiago Baibiene	Sales	sbaibiene@tpcgco.com	+54 11 4898-6648
Pedro Nollmann	Sales	pnollmann@tpcgco.com	+54 11 4898-6617
María Ruiz de Castroviejo Salas	Sales	mruiздеcastroviejo@tpcgco.com	+54 11 4898-6643
Victoria Faynbloch	Desk Analyst	vfaynbloch@tpcgco.com	+54 11 4898-6635
Felipe Freire	Trader	ffreire@tpcgco.com	+54 11 4898-1921
Homero Fernandez Bianco	Trader	hfbianco@tpcgco.com	+54 11 4898-6667
Andres Robertson	Trader	arobertson@tpcgco.com	+54 11 4898-6693

Corporate Banking

José Ramos	Head of Corporate Banking	jramos@tpcgco.com	+54 11 4898-6645
Camila Martinez	Corporate Sales	cmartinez@tpcgco.com	+54 11 4898-6621
Fernando Depierre	Corporate Sales	fdepierre@tpcgco.com	+54 11 4898-6636
Sol Silvestrini	Corporate Sales	ssilvestrini@tpcgco.com	+54 11 4898-6641
Nicolas Iglesias	Corporate Sales	niglesias@tpcgco.com	+54 11 4898-6612

Capital Markets

Fernando Lanus	Head of Capital Markets	flanus@tpcgco.com	+54 11 4898-6632
Nicolás Alperín	Investment Banking Analyst	nalperin@tpcgco.com	+54 11 4898-6604

Asset Management

Ileana Aiello	Portfolio Manager	iaiello@tpcgco.com	+54 11 4898-6611
Claudio Achaerandio	Portfolio Manager	catchaerandio@tpcgco.com	+54 11 4898-6618

Important Disclaimer

The document, and the information, opinions, estimates and recommendations expressed herein, have been prepared by TPCG Valores SAU to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. TPCG Valores SAU is not liable for giving notice of such changes or for updating the contents hereof. The document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall the document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to the document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare the report. Therefore, investors should make their own investment decisions considering the said circumstances and obtain such specialized advice as may be necessary.

The contents of the document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by TPCG Valores SAU, and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. TPCG Valores SAU. accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance. The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment.

Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances; investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

TPCG Valores SAU. and/or any of its affiliates, as well as their respective directors, executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in the document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of the report, to the extent permitted by the applicable law.

TPCG Valores SAU or any of its affiliates' salespeople, traders and other professionals may provide oral or written market Commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, TPCG Valores SAU, or any of its affiliates' proprietary trading and investing businesses, may make investment decisions that are inconsistent with the recommendations expressed herein.

No part of the document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted without the prior written consent of TPCG Valores SAU. No part of the report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

For U.S. persons only

This report is a product of TPCG, which is the employer of the research analyst(s) who has prepared the informative report. The research analyst(s) preparing this report is/are resident(s) outside the United States (U.S.) and is/are not associated person(s) of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations.

This report is intended for distribution by TPCG only to U.S. Institutional Investors and Major U.S. Institutional Investors, as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by the U.S. Securities and Exchange Commission (SEC), in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a US Institutional Investors nor a Major U.S. Institutional Investor, as specified above, then he should not act upon this report and return it to the sender. Further, this report may not be copied, duplicated and/or transmitted to any U.S. person, which is not a U.S. Institutional Investor, nor a Major U.S. Institutional Investor.

In order to comply with the US regulations, our transactions with US Institutional Investors and Major US Institutional Investors are effected through the US-registered broker-dealer Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this report should be effected through Marco Polo or another U.S. registered broker dealer.