

**Juan Manuel Pazos**  
Chief Economist  
+54 11 4898 6606  
jmpazos@tpcgco.com

**Santiago Resico**  
Economist  
sresico@tpcgco.com  
+54 11 4898 6615

Strategy Flash – Uruguay

December 15, 2023

# Uruguay Strategy Flash

**GDP fell by -0.2%yoy in 3Q23— increasing +1%qoq seasonally adjusted— as the economy starts to recover from the shock of the drought.**

**Under the expenditure approach, consumption continued to present encouraging dynamics, while the external sector hammered down on economic activity, with the GDP print presenting very mixed dynamics.**

## Uruguay's growth clocked in at -0.2%yoy in 3Q23

**GDP fell by -0.2%yoy in 3Q23— increasing +1%qoq seasonally adjusted— as the economy starts to recover from the shock of the drought.** During the third quarter of the year, Uruguay's economy rebounded after experiencing a -2.5%yoy contraction during 2Q23. While the year-on-year figures did not manage to beat 3Q22, seasonally adjusted, quarter-on-quarter growth did show signs of acceleration, albeit printing a mixed performance in terms of sectors. The quarterly decrease was mainly driven by a very poor performance from the secondary sector, while the primary and services segments managed to offset part of the underperformance in the former. We expected the effect of the drought to dissolve after hitting the 2Q23 GDP print, and so the agricultural segment rebounded after a very weak second quarter. In this context, the sectors which were mainly responsible for the fall in GDP were Power Generation (-11.3%yoy), and Construction (-8.6%yoy). The segments contributed twin -0.4pp negative variations to the quarterly GDP print, with the brunt of the underperformance coming in the shape of a complex hydric scenario that affected Power generation, and the slowdown in Construction post-finalization of the UPM II project. In addition, Commerce (-1.1%yoy), Manufacturing (-1%yoy), and Professional Services (-1.8%yoy) posted timid negative variations, with all three contributing -0.1pp to the quarterly drop, respectively. On the positive side, the agricultural sector is starting to recover, and the good prospects extend to the 4Q23, as this next campaign is bound to be plentiful. In this context, the Agriculture, Fishing, and Mining segment rose by +9.6%yoy, being the largest positive contributor to the print, offsetting 0.5pp of the drop. The Services sector also continues to enjoy positive dynamics and managed to cushion economic activity, offsetting part of the decrease. In particular, Transport, Storage, Information & Communication Services (+2.6%yoy), Financial Services (+3.7%yoy), and Public Services (+2.0%yoy) managed to post quarterly increases amidst a complex scenario, slashing the drop in GDP by 0.3pp, 0.2pp and 0.1pp respectively. Finally, Health, Education, and Other Services (+0.0%yoy) showcased no variation relative to 3Q22, having no impact on the quarterly print. In this context, the general performance of the economy was conditioned by a recovering primary sector (contributing +0.5pp), which partially offset a weak performance from the secondary sector (-0.9pp), which was also compensated by a generally positive print in the Services sector, which added +0.3pp to the quarterly print.

**Under the expenditure approach, consumption continued to present encouraging dynamics, while the external sector hammered down on economic activity, with the GDP print presenting very mixed dynamics.** Regarding our first point, Final Consumption performed very well, maintaining its momentum relative to 2Q23, posting a +3.3%yoy rise. This made the segment responsible for a positive +2.7pp contribution to the GDP print. The solid performance came mostly on the back of PCE (+3.4%yoy), while Govt. Expenditure also proved supportive, especially as the administration's fiscal bias continued to be softer during 3Q23, making the segment rise moderately, exhibiting a +2.7%yoy variation. In this context, the former pitched in +2.2pp to growth, while the latter's contribution was positive, albeit smaller, at +0.5pp. Investment figures also managed to chip in with a positive contribution, rising by 9.1%yoy. However, Fixed Capital Formation (-11.3%yoy) continues to suffer due to the finalization of the UPM II project and other infrastructure works. This sub-section contributed -2.1pp to the fall in GDP, which was offset by a positive variation in inventories, which pushed the section's contribution to positive territory. Finally, the external sector continued to be aggressively unsupportive during 3Q23. After posting

a relatively good 1Q23, followed by a very weak 2Q the negative trend maintained its momentum in the third quarter of the year. Exports were hammered down by the effect of the drought, suffering a -9.2%yoy contraction. This slashed quarterly growth by -2.9pp. In addition, Imports continued to exhibit positive dynamics, favored by solid consumption figures and a strong UYU in this period. Both fuel imports and outgoing tourism were the main drivers behind the increase, with the latter being strongly affected by the extremely favorable bilateral REER with Argentina. Therefore, the segment rose by +5%yoy in 3Q23, presenting a negative contribution of -1.4pp to the general activity figure. All in all, the net contribution of the external sector was deeply negative, offsetting growth by nearly -4.3pp.

**Figure 1: The economy recovered slightly in 3Q23**

%yoy	4Q22	2022	1Q23	2Q23	3Q23
<b>GDP</b>	<b>-0.1%</b>	<b>4.9%</b>	<b>1.6%</b>	<b>-2.5%</b>	<b>-0.2%</b>
Agriculture	-21.5%	-2.9%	-6.2%	-27.3%	9.6%
Manufacturing	-4.3%	0.1%	1.6%	-1.4%	-1.0%
Power & Water	-5.7%	0.4%	-0.7%	-14.7%	-11.3%
Construction	1.5%	7.0%	2.6%	-6.6%	-8.6%
Commerce	5.6%	10.4%	5.9%	-2.2%	-1.1%
Transport	6.8%	9.7%	5.5%	3.4%	2.6%
Financial Services	2.7%	2.7%	1.5%	1.1%	3.7%
Professional Activites	3.8%	6.2%	0.8%	2.8%	-1.8%
Public Administration	0.3%	-1.1%	-3.1%	3.5%	2.0%
Other Services	1.1%	5.6%	3.0%	0.9%	0.0%

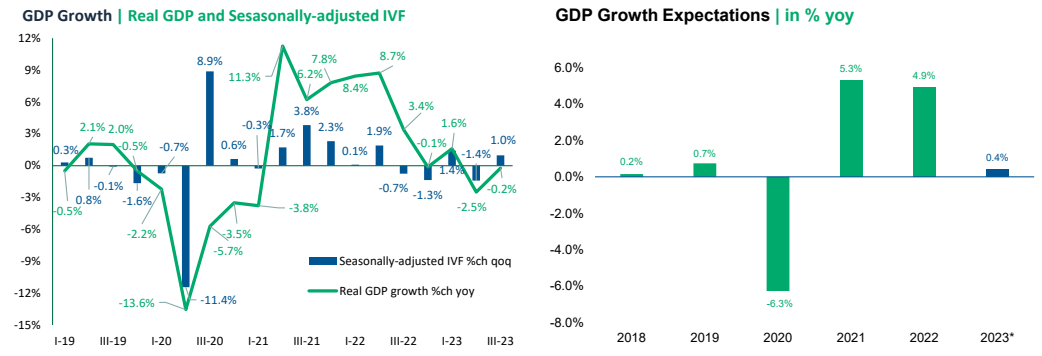
%yoy	4Q22	2022	1Q23	2Q23	3Q23
<b>GDP</b>	<b>-0.1%</b>	<b>4.9%</b>	<b>1.6%</b>	<b>-2.5%</b>	<b>-0.2%</b>
Final Consumption	3.4%	5.0%	2.8%	3.9%	3.3%
PCE	4.5%	6.0%	4.0%	4.5%	3.4%
Govt. Expenditure	-0.2%	1.6%	-2.2%	1.8%	2.7%
Investment	-1.2%	5.2%	-7.8%	-7.1%	9.1%
Exports	-5.6%	11.1%	10.9%	-6.9%	-9.2%
Imports	3.7%	12.5%	9.9%	7.9%	5.0%

Source: TPCG Research based on BCU

**In this context, we find the GDP print marginally credit negative, with the contraction coming in line with expectations.**

**In this context, we find the GDP print marginally credit negative, with the contraction coming in line with expectations.** Analyst expectations predicted a -0.3%yoy print, with the final figure coming in line with estimates. Growth in the first three quarters of the year stands at the -0.4%yoy mark, showcasing an improvement relative to 1H23. In this regard, the economy exhibited a significant divergence between GDP components, especially relative to the solid performance of internal demand, compared with the very unsupportive external sector. In terms of activity, this translated into a recovering primary sector and dynamic services segment offsetting a weak secondary sector performance. The Uruguayan economy is leaving a transitory supply shock behind, and now baseline figures should start to aid growth. In this context, the latest BCU survey conveys analyst expectations for GDP growth this year stand at +0.69%yoy, while the MEF’s budget review estimates suggest a +1.3%yoy GDP increase for 2023. Still, we expect these figures to be revised slightly to the downside, as the former is only consistent with a +3.8%yoy increase in 4Q23, while the latter is consistent with a quarterly increase of +6.2%yoy. With statistical carry presenting a scenario where the economy contracts by -1.9%yoy, we expect positive dynamics to continue during the 4Q23 in the services sector, while the primary and secondary sectors recover. Our point estimate for 4Q growth stands at +2.7%yoy, responding largely to the solid perspectives for the agricultural sector, which should compound with a strong positive baseline effect. In this context, our estimates are consistent with a timid +0.4%yoy growth for the year.

Figure 2: Growth forecasts hover around the +0.6% mark



Source: TPCG Research based on BCU

## TPCG Analysts & Staff

### Research

Juan Manuel Pazos	Chief Economist	jmpazos@tpcgco.com	+54 11 4898-6606
Paula La Greca	Corporate Research Analyst	plagreca@tpcgco.com	+54 11 4898-6638
Santiago Resico	Economist	sresico@tpcgco.com	+54 11 4898-6615

### Sales & Trading

Juan Manuel Truppia	Head of Sales & Trading	jmtruppia@tpcgco.com	+54 11 4898-6659
---------------------	-------------------------	----------------------	------------------

#### Institutional Sales

Lucia Rodriguez Pardina	S&T Director	lrodriguezpardina@tpcgco.com	+54 11 4898-6614
Agustina Guadalupe	Sales	aguadalupe@tpcgco.com	+54 11 4898-6682
Maria Pilar Hurtado	Sales	mhurtado@tpcgco.com	+54 11 4898-6616
Juan Ignacio Vergara	Sales	jivergara@tpcgco.com	+54 11 4898-1936
Santiago Baibiene	Sales	sbaibiene@tpcgco.com	+54 11 4898-6648
Pedro Nollmann	Sales	pnollmann@tpcgco.com	+54 11 4898-6617
María Ruiz de Castroviejo Salas	Sales	mruidecastroviejo@tpcgco.com	+54 11 4898-6643
Victoria Faynbloch	Desk Analyst	vfaynbloch@tpcgco.com	+54 11 4898-6635

#### Trading

Felipe Freire	Trader	ffreire@tpcgco.com	+54 11 4898-1921
Homero Fernandez Bianco	Trader	hfbianco@tpcgco.com	+54 11 4898-6667
Andres Robertson	Trader	arobertson@tpcgco.com	+54 11 4898-6693

### Corporate Finance

José Ramos	Head of Corporate Finance	jramos@tpcgco.com	+54 11 4898-6645
------------	---------------------------	-------------------	------------------

#### Corporate Sales

Camila Martinez	Corporate Sales Director	cmartinez@tpcgco.com	+54 11 4898-6621
Fernando Depierre	Corporate Sales	fdepierre@tpcgco.com	+54 11 4898-6636
Sol Silvestrini	Corporate Sales	ssilvestrini@tpcgco.com	+54 11 4898-6641
Nicolas Iglesias	Corporate Sales	niglesias@tpcgco.com	+54 11 4898-6612

#### Capital markets

Nicolás Alperín	DCM	nalperin@tpcgco.com	+54 11 4898-6604
-----------------	-----	---------------------	------------------

#### Wealth Management

Josefina Guerrero	Private Wealth Management Specialist	jguerrero@tpcgco.com	+54 9 11 6556 2401
-------------------	--------------------------------------	----------------------	--------------------

### Asset Management

Ileana Aiello	Portfolio Manager	iaiello@tpcgco.com	+54 11 4898-6611
Claudio Achaerandio	Portfolio Manager	catchaerandio@tpcgco.com	+54 11 4898-6618

## Important Disclaimer

The document, and the information, opinions, estimates and recommendations expressed herein, have been prepared by TPCG Valores SAU to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. TPCG Valores SAU is not liable for giving notice of such changes or for updating the contents hereof. The document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall the document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to the document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare the report. Therefore, investors should make their own investment decisions considering the said circumstances and obtain such specialized advice as may be necessary.

The contents of the document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by TPCG Valores SAU, and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. TPCG Valores SAU. accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance. The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment.

Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances; investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

TPCG Valores SAU. and/or any of its affiliates, as well as their respective directors, executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in the document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of the report, to the extent permitted by the applicable law.

TPCG Valores SAU or any of its affiliates' salespeople, traders and other professionals may provide oral or written market Commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, TPCG Valores SAU, or any of its affiliates' proprietary trading and investing businesses, may make investment decisions that are inconsistent with the recommendations expressed herein.

No part of the document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted without the prior written consent of TPCG Valores SAU. No part of the report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

For U.S. persons only:

This report is a product of TPCG, which is the employer of the research analyst(s) who has prepared the informative report. The research analyst(s) preparing this report is/are resident(s) outside the United States (U.S.) and is/are not associated person(s) of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations.

This report is intended for distribution by TPCG only to U.S. Institutional Investors and Major U.S. Institutional Investors, as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by the U.S. Securities and Exchange Commission (SEC), in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a US Institutional Investors nor a Major U.S. Institutional Investor, as specified above, then he should not act upon this report and return it to the sender. Further, this report may not be copied, duplicated and/or transmitted to any U.S. person, which is not a U.S. Institutional Investor, nor a Major U.S. Institutional Investor.

In order to comply with the US regulations, our transactions with US Institutional Investors and Major US Institutional Investors are effected through the US-registered broker-dealer Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this report should be effected through Marco Polo or another U.S. registered broker dealer.