

**Juan Manuel Pazos**  
Chief Economist  
+54 11 4898 6606  
jmpazos@tpcgco.com

**Santiago Resico**  
LATAM Strategist  
sresico@tpcgco.com  
+54 11 4898 6615

Strategy Flash – Uruguay

October 6, 2023

# Uruguay Strategy Flash

**In October's COPOM meeting, board members decided to lower the policy rate by 50bp to +9.5%.**

**In its announcement, the COPOM continues to signal the path of the key rate will be conditioned by the evolution of the economic agent's inflation expectations.**

**Expectations continue to evolve to the BCU's satisfaction, finally accelerating their convergence towards the CenBank's target.**

## BCU lowers the policy rate by 50bp to +9.5%

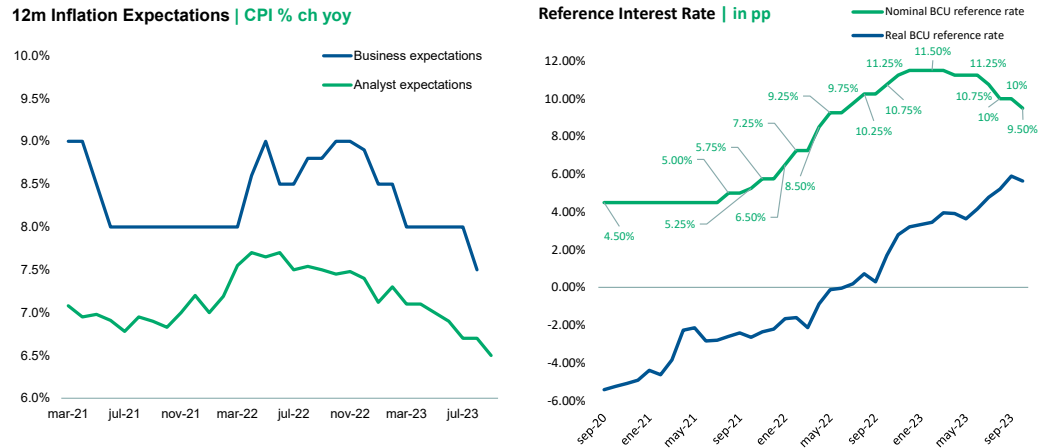
**In October's COPOM meeting, board members decided to lower the policy rate by 50bp to +9.5%.** The BCU's decision came in slightly over expectations, with market consensus expecting a 25-50bp cut. Still, the 50bp slash was justified by the very favorable CPI prints of the last months, which pushed yoy inflation to its lowest levels in seventeen years. With this, the BCU deepened its cutting cycle, which started in April. However, with the strong slowdown in inflation experienced since May, the general bias of the monetary policy continues to be hawkish. The move is consistent with the BCU's policy bias, which was expected to hold a contractive stance, as the drop in inflationary pressures and expectations was forecasted to edge the drop in the nominal policy rate. The BCU press release did give some forward guidance regarding further rate cuts. It indicates the COPOM will maintain its current stance, as expectations continue to align, and the credibility of inflation remaining inside the BCU's target range grows. In that sense, the press release suggests the cutting cycle is coming to a close, and that policy rates are close to target levels. According to the BCU, the decision not to lower the policy rate further comes on the back of the relative stickiness of inflation expectations, which are converging towards the target, reacting favorably to the slowdown in headline inflation. The press release highlighted the convergence of both headline and core inflation to the BCU's target, which stands at 6%-3% since Sept-22. The abrupt descent in the yoy index responded to both a normalization of Food prices after the drought, and a significant tailwind provided by the baseline effect.

**In its announcement, the COPOM continues to signal the path of the key rate will be conditioned by the evolution of the economic agent's inflation expectations.** In turn, the Monetary Policy Committee assessed the local and international contexts and their effect on policy bias. On the external side, the COPOM is wary of the complex global scenario, with higher growth projected for 2024 in USA and Brazil, while China and Europe decelerate, and Argentina's outlook worsens. Regarding terms of trade, these should improve as expected in 2023, while also proving to be less unfavorable than envisaged in 2024. Finally, a higher-than-expected FED rate should be partially compensated by reduced country risk premiums throughout the Monetary Policy horizon. Looking at Uruguay, the second quarter of the year posted a seasonally adjusted -1.4%qoq GDP print, which translated into a -2.5%yoy variation. Economic activity is poised to pick up, with qoq GDP variations clocking in at +0.5%qoq and +1.5%qoq in the 3Q23 and 4Q23 respectively. This will come on the back of the waning impact of the drought, compounded by UPM II producing at full capacity. This scenario is consistent with a +0.1% yearly growth in 2023.

**Expectations continue to evolve to the BCU's satisfaction, finally accelerating their convergence towards the CenBank's target.** Real economy agents now expect a 12m-running inflation of +7.5% in August's poll (-0.4pp relative to July), while September's market forecasts dropped to +6.50%, showcasing a 20bp reduction relative to August's estimates. Still, in a context where the BCU's target range has tightened from 7%-3% to 6%-3% in Sept-22, both estimations end with inflation slightly outside the eop upper bound. Consistently, real economy agents see inflation closing the year at +7.5% (-0.4pp vs. July) while market analysts forecast a +5% inflation by end-2023 (-0.50pp vs. August). The official forecasts for 2023 see inflation closing the year at 6.7%. Market analyst estimates already project a lower inflation for the year, given the surprising deacceleration experienced in the last months by the CPI index. However, real economy agents

still expect a stubbornly high inflation for the year. We believe the expectations of economic agents should continue to converge to the BCU’s target range, albeit slowly.

**Figure 1: The BCU cut the policy rate to +9.5%**

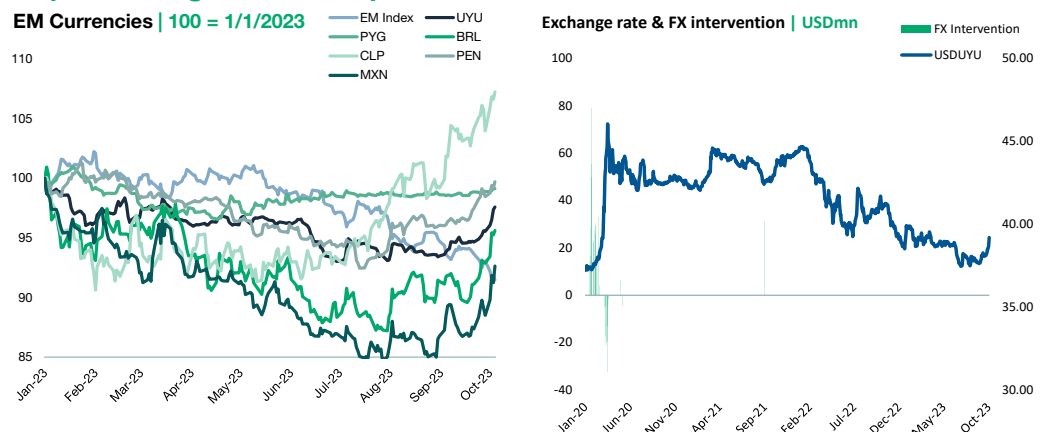


Source: TPCG Research based on INE & BCU

**In addition, we believe the recent slippage of the FX takes some pressure off the BCU, allowing it to maintain a more hawkish policy stance in the near future.**

In addition, we believe the recent slippage of the FX takes some pressure off the BCU, allowing it to maintain a more hawkish policy stance in the near future. Since early September, the UYU began to lose ground quite rapidly against the USD, reversing nearly all its YTD gains. The UYU started the year strong, appreciating by +6% 1H23. Since, the FX had a relatively quiet 3Q23, before slipping by nearly 4.2% in the last month, virtually returning all the gains it made in the first half of the year. We find this slip is significantly correlated to the weak performance of the LATAM currencies in the same period, making this sudden depreciation region-driven, rather than propelled by the idiosyncratic factors of the Uruguayan economy. In fact, relative to its peers, the Uruguayan peso outperformed in the last month, as the BRL (+4.9%), CLP (+7.3%), and MXN (+6.2%) experienced wider depreciations in the same timeframe. Whatever the cause, the depreciation lifts a significant weight off the BCU’s shoulders, as most fingers in both the traditional sectors of the economy and the government pointed at the CenBank as the main responsible behind the robust FX performance. With the BCU’s pledge to not intervene in the FX market, the only policy tool the CenBank counted on to weaken the FX was to cut rates more aggressively. Now, with the FX at more “safe” levels for the traditional, less dynamic sectors of the economy, the BCU has more leeway to implement a more hawkish policy stance. The mounting political pressure was forcing the BCU into a more dovish stance than its officials preferred. Now, the weaker FX should result in a relatively more hawkish BCU. In our view, yesterday’s press release points in that direction.

**Figure 2: The UYU suffered significant stress in the last month, albeit outperforming most of its peers**



Source: TPCG Research based on INE & BCU

## TPCG Analysts & Staff

### Research

<b>Juan Manuel Pazos</b>	<b>Chief Economist</b>	<b>jmpazos@tpcgco.com</b>	<b>+54 11 4898-6606</b>
Paula La Greca	Corporate Research Analyst	plagreca@tpcgco.com	+54 11 4898-6638
Federico Martin	Strategist	famartin@tpcgco.com	+54 11 4898-6633
Santiago Resico	Strategist	sresico@tpcgco.com	+54 11 4898-6615

### Sales & Trading

<b>Juan Manuel Truppia</b>	<b>Head of Sales &amp; Trading</b>	<b>jmtruppia@tpcgco.com</b>	<b>+54 11 4898-6659</b>
----------------------------	------------------------------------	-----------------------------	-------------------------

#### Institutional Sales

Lucia Rodriguez Pardina	S&T Director	lrodriguezpardina@tpcgco.com	+54 11 4898-6614
Agustina Guadalupe	Sales	aguadalupe@tpcgco.com	+54 11 4898-6682
Maria Pilar Hurtado	Sales	mhurtado@tpcgco.com	+54 11 4898-6616
Juan Ignacio Vergara	Sales	jivergara@tpcgco.com	+54 11 4898-1936
Santiago Baibiene	Sales	sbaibiene@tpcgco.com	+54 11 4898-6648
Pedro Nollmann	Sales	pnollmann@tpcgco.com	+54 11 4898-6617
María Ruiz de Castroviejo Salas	Sales	mruidecastroviejo@tpcgco.com	+54 11 4898-6643
Victoria Faynbloch	Desk Analyst	vfaynbloch@tpcgco.com	+54 11 4898-6635

#### Trading

Felipe Freire	Trader	ffreire@tpcgco.com	+54 11 4898-1921
Homero Fernandez Bianco	Trader	hfbianco@tpcgco.com	+54 11 4898-6667
Andres Robertson	Trader	arobertson@tpcgco.com	+54 11 4898-6693

### Corporate Finance

<b>José Ramos</b>	<b>Head of Corporate Finance</b>	<b>jramos@tpcgco.com</b>	<b>+54 11 4898-6645</b>
-------------------	----------------------------------	--------------------------	-------------------------

#### Corporate Sales

Camila Martínez	Corporate Sales Director	cmartinez@tpcgco.com	+54 11 4898-6621
Fernando Depierre	Corporate Sales	fdepierre@tpcgco.com	+54 11 4898-6636
Sol Silvestrini	Corporate Sales	ssilvestrini@tpcgco.com	+54 11 4898-6641
Nicolas Iglesias	Corporate Sales	niglesias@tpcgco.com	+54 11 4898-6612

#### Capital markets

Nicolás Alperín	DCM	nalperin@tpcgco.com	+54 11 4898-6604
-----------------	-----	---------------------	------------------

#### Wealth Management

Josefina Guerrero	Private Wealth Management Specialist	jguerrero@tpcgco.com	+54 9 11 6556 2401
-------------------	--------------------------------------	----------------------	--------------------

### Asset Management

<b>Ileana Aiello</b>	<b>Portfolio Manager</b>	<b>iaiello@tpcgco.com</b>	<b>+54 11 4898-6611</b>
<b>Claudio Achaerandio</b>	<b>Portfolio Manager</b>	<b>cacheerandio@tpcgco.com</b>	<b>+54 11 4898-6618</b>

## Important Disclaimer

The document, and the information, opinions, estimates and recommendations expressed herein, have been prepared by TPCG Valores SAU to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. TPCG Valores SAU is not liable for giving notice of such changes or for updating the contents hereof. The document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall the document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to the document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare the report. Therefore, investors should make their own investment decisions considering the said circumstances and obtain such specialized advice as may be necessary.

The contents of the document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by TPCG Valores SAU, and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. TPCG Valores SAU. accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance. The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment.

Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances; investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

TPCG Valores SAU. and/or any of its affiliates, as well as their respective directors, executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in the document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of the report, to the extent permitted by the applicable law.

TPCG Valores SAU or any of its affiliates' salespeople, traders and other professionals may provide oral or written market Commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, TPCG Valores SAU, or any of its affiliates' proprietary trading and investing businesses, may make investment decisions that are inconsistent with the recommendations expressed herein.

No part of the document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted without the prior written consent of TPCG Valores SAU. No part of the report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

For U.S. persons only:

This report is a product of TPCG, which is the employer of the research analyst(s) who has prepared the informative report. The research analyst(s) preparing this report is/are resident(s) outside the United States (U.S.) and is/are not associated person(s) of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations.

This report is intended for distribution by TPCG only to U.S. Institutional Investors and Major U.S. Institutional Investors, as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by the U.S. Securities and Exchange Commission (SEC), in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a US Institutional Investors nor a Major U.S. Institutional Investor, as specified above, then he should not act upon this report and return it to the sender. Further, this report may not be copied, duplicated and/or transmitted to any U.S. person, which is not a U.S. Institutional Investor, nor a Major U.S. Institutional Investor.

In order to comply with the US regulations, our transactions with US Institutional Investors and Major US Institutional Investors are effected through the US-registered broker-dealer Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this report should be effected through Marco Polo or another U.S. registered broker dealer.